

CMCFA Convention Schedule

Friday

February 10th 2006

- 10:30am** Registration Opens
- 1:00pm** Convention Opens, Presidents Welcome, Pledge of Allegiance
- 1:15pm** Waterproofing Seminar
Bob Rizer of MarChem Coated Fabrics, Inc. separates the real truth from fiction.
- 2:10pm** Pricing and General Estimating Seminar
Are you guessing or is it an educated calculation? Your results from this seminar will then tie into Saturday's Canvas Demonstration.
- 3:10pm** Break
- 3:30pm-5:30pm** Tips and Tricks of the Trade Competition—Participant Contest
Our newest attempt to give you all the help in making your work top notch with less effort. Present your Tips and Tricks and vote for the winner of the best idea. (**See Rules, following convention schedule)
- 6:30pm** Cash Bar Opens
- 7:30pm** Dinner
Luau Theme-Come dressed in your best Hawaiian tourist outfit for great food and great fun.

Saturday

February 11th 2006

- 7:30am-8:45am** Breakfast is served
- 8:15am-10:00am** Photo contest entries
- 8:15am-11:00am** Registration continues
- 9:00am-Noon** Canvas Demonstration—Touching on all aspects from initial customer contact thru estimating, fabrication, and installation of a T-top, bimini, and enclosures. This Demonstration will involve Friday's seminar results.
- 12:10pm-1:00pm** Lunch Buffet

- 1:30pm Supplier's New Product Review
- 3:00pm Afternoon break with dessert
- 3:20pm Round Table Discussions
- 5:00pm-6:00pm Annual Association Meeting and Elections
- 7:00pm-8:00pm Cocktail Reception, sponsored by our suppliers
- 8:00pm-Midnight Dinner, awards, 50/50 raffle, contest results and our own Tom Graham will return with his band "Blame it on the Dog."

**Sunday
February 12th 2006**

- 8:00am-10:00am Breakfast buffet
- 8:30am-12:30pm Registration continues
- 9:30am-Noon Suppliers Market Day

****Tips and Tricks Contest Rules**

If you have a tip or trick of the trade you would like to share with the attendees of this years convention you should enter this friendly competition.

1. The first 15 members to respond and enter the competition will be accepted or in the case of the same subject matter, the first entry received of that subject will be accepted.
2. Deadline is January 10, 2006.
3. Include a brief outline of subject matter to be presented.
4. Send entries and any questions to Ty Hancock, c/o Shoreline Awning and Trim, Inc., 2511 Mountain Road, Pasadena, MD 21122
5. You will be given 6-7 minutes to present your idea and take questions from those attending the Tips and Tricks of the Trade Seminar,
6. Ballots will be given out to attendees to vote for their favorite tip or trick.

The winner, by popular vote, will win a 40 yard roll of Sunbrella Supreme, in your choice of color, donated by Glen Raven Mills. A mighty large prize for maybe a mighty small tip or trick!!